

## LET'S GET YOUR OFEER ACCEPTED

## What are you willing to do to get your offer accepted?

1. Waiving appraisal contingency
2. Paying seller's portion of transfer and recordation taxes
3. Free rent back up to 59 days
4. Waiving some/all inspections
5. Using seller selected title company
6. Escalation clauses with extremely high ceiling or none
7. Buyer paying agent commissions
8. Buyer paying gap between appraisal and purchase price if appraisal comes in low
9. Paying pre-determined amount above appraised amount, regardless of sales price.
10. Willing to take conventional financing, even if VA or FHA is better deal.

| Willing | Will | Not <br> To Do |
| :--- | :---: | :---: |
| Consider | Willing |  |



11. Increased down payment
12. Large earnest money deposit with nonrefundable increased down payment size.
13. Cash offer with a cash-out refinance to follow after closing
14. Non-contingent on sale of current property
15. Pre-offer inspection so that you can waive all inspections in your offer
16. Shorten time frame for contingencies
17. Provide lender all necessary information for full underwrite on TBD property.
18. Commitment to use local banks only for Pre-Approval letters


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